

Message Text

UNCLASSIFIED

PAGE 01 ISTANB 01474 300804Z

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ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 NEA-09 /023 W

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P R 300740Z MAY 74

FM AMCONSUL ISTANBUL

TO USDOC WASHDC PRIORITY

INFO AMEMBASSY ANKARA 5511

SECSTATE WASHDC 5210

UNCLAS ISTANBUL 1474

E.O. 11652: N/A

TAGS: BEXP,TU

SUBJ: MARINE ENGINES FOR LAKE VAN FERRY

REF: A. ISTANBUL 1352; B. STATE 105996; C. STATE 106153

1. REQUEST USDOC PASS FOLLOWING INFO TO ENTERPRISE DIVISION DELAVAL, OAKLAND, CALIF., CONCERNING ITS BID FOR FOUR DIESEL ENGINES FOR LAKE VAN FERRY. PLEASE ASK DELAVAL TO PASS THIS INFO TO GERMAN AGENT PETER FROEBER WHO WE UNDERSTAND IS CONSULTING WITH DELAVAL OFFICIALS ON THIS BID.

2. DENIZCILIK BANK HAS CONFIRMED TO US IT WILL WITHHOLD FOR TEN DAYS FINAL DECISION ON BID AS REQUESTED BY DELAVAL REPS IN MAY 24 LETTER. DENIZCILIK BANK OFFICIAL TOLD US THAT GERMAN FIRM MWM BIDDING ON TENDER ALSO WILL BE REQUESTED TO SUBMIT NEW BID. HE SAID ENTERPRISE ENGINE CLEARLY PREFERRED ON TECHNICAL GROUNDS, THEREFORE BANK PREPARED TO PAY MORE THAN FOR GERMAN ENGINE. HOWEVER, IN ORDER TO JUSTIFY AWARD TO ENTERPRISE PRICE WOULD NEED TO BE CLOSER TO GERMAN BID. HE ALSO NOTED THAT ORIGINAL ENTERPRISE BID INCOMPLETE AND THAT ADDITIONAL TIME WOULD ENABLE COMPANY TO JOIN WITH OTHER SUITABLE FIRM IN SUBMITTING BID COVERING ENGINES AND ACCESSORIES.
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Message Attributes

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Disposition Event:
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